



The R.B. STOUT Advantage



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R.B. Stout, Inc. invites you to discover the difference experience makes.

Thank you for allowing us the opportunity to introduce ourselves. We realize it's hard to distinguish between landscape providers and all too often this confusion leads to chaos down the road. We have developed this packet to showcase what we consider to be the R.B. Stout advantage. The three criteria that we feel set us not only apart, but also put us a step above:

[COMMITMENT]

We take great pride in the fact that many of our clients have been with us for 30 + years. This is a group of discriminating and demanding clients who appreciate the extra effort it takes to do things right. With their help we have evolved our full service landscape and lawn care expertise to a level unmatched in our market. We understand the challenges involved in providing this level of service and we welcome them. Our experience tells us building these relationships is accomplished by committing to and listening to our clients' needs and demands. Our size, experience, and versatility allows us to meet these demands. As simple as it sounds, this is commonly overlooked in our industry. We credit our commitment to our clients for past, present, and future successes.

[KNOWLEDGE]

The level of service provided to each one of our clients does not happen by chance. We have assembled a staff which consists of the most highly trained, educated, hard working individuals in the industry. Not many companies can claim the depth of knowledge and experience that R.B. Stout, Inc. possesses: Horticulturists, agronomists, landscape designers, C.L.T.'s, O.C.N.T.'s, certified paver installers, certified segmental wall installers and the list goes on... In addition to this impressive list of credentials, we back these professionals with a support staff which allows our managers and crews the ability to focus on the clients' needs and not the everyday distractions of running a business. With an in-house sales department, design department, clerical staff, purchasing department, and in-house equipment mechanics; it's no wonder our management team has an average tenure of 23 years.

[EXPERIENCE]

In our industry the ultimate judge of our efforts is the final "curb appeal." It is always our goal to follow a landscape project from planning stages through installation and on to annual maintenance. We are fortunate to have many high profile properties which we can claim to be "ours." Our projects come in all sizes from a small front walkway to entire communities. We take the same pride in all projects and offer our clients the ongoing support to protect their investments for years to come. We have been recognized by The Ohio Landscape Association and the Ohio Nursery and Landscape Association by receiving several awards for our efforts. Our experience also leads to a level of efficiency, which in turn enables us to provide this service at a very competitive price. Although we will never compromise quality for price, we remain committed to our mission statement which was written over fifty years ago, and is still the basis of every project: *To provide service of the highest quality and the greatest value. We will always meet or exceed our client's expectations.*

We are a local company with local professionals. We welcome the opportunity to earn not only your business, but your trust, loyalty, and appreciation. Our capabilities are great, our team is polished and well managed and our results speak for themselves. What can we do for you?



AFFILIATIONS

- 
- American Association of Nurserymen
 - Associated Landscape Contractors of America
 - Better Business Bureau
 - Home Builders Association
 - Ohio Turf Grass Foundation
 - Ohio Landscapers Association
 - Ohio Nursery & Landscape Association
 - Professional Grounds Management Society
 - Professional Lawn Care Association of America



REFERENCES

Commercial Landscaping

Testa Companies

Joel or Paul Testa (330) 928 1988

Flair Homes

Stu Steiger (440) 838 1400

Concept Communities

Skip Bohrer (330) 603 6542

Darden Company

Bob Darden (216) 970 6384

City of Akron

Bill Hahn

Gross Builders

Trent Dye (440) 821 9649

Cozard-Krumroy Construction

Dan Cozad (330) 376 4136

Rubber City Arches

McDonald's Corporate
Dave Gnatowski (440) 655 8689

Law Company

Dennis Kerschen (316) 304 3815

Beacon Marshall

Charles Marshall (330) 659 2040



Departments



Department 1 - Complete Grounds Maintenance

Department 2 - Complete Commercial Landscape Service

Department 3 - Complete Residential Design / Build Service

Department 3 - Spray Division

Department 4 - Seasonal Color - Perennial Maintenance Service



Lawn Maintenance

- ✿ Complete Lawn Maintenance Service
- ✿ Mulching
- ✿ Spring / Fall Clean up
- ✿ Mowing
- ✿ Pruning
- ✿ Edging
- ✿ Snow / Ice Management

AWARDS



2007 ONLA Commercial Maintenance



2007 OLA Commercial Maintenance
2008 OLA Commercial Maintenance
2008 OLA Residential Maintenance



REFERENCES

Residential Landscaping

3272 Crawford Drive • Richfield, Ohio 44286

2219 Rock Creek Drive • Akron, Ohio 44333

1744 Great Run • Akron, Ohio 44333

4553 Forest Brooke Court • Richfield, Ohio

4950 Streetsboro Road • Richfield, Ohio 44286



REFERENCES

Commercial Maintenance

Robert Stark Enterprises • Cleveland, OH
Hank Rapport (216) 276 0888

CAM, Inc. • Akron, Ohio
John Kauffman (330) 896 3253

Rubber City Arches (McDonald's) • Akron, Ohio
John Blickle (330) 535 8400

Dellganese Companies • Akron, Ohio
Russ Offutt (330) 668 4000

Young's Property Management • Akron, Ohio
Harold Young (330) 297 1696

Aurora Management • Hudson, Ohio
Tracey Reed (330) 650 5973



"Thank you for the excellent service your team provided for our lawn care needs this year."

- Becky & Bill Considine
Akron, Ohio

"Thank you for a beautiful year!"

- Mariana Deitle
Akron, Ohio



[PROFILE] Mike Roberts, C.L.T.

Mike wears many hats at R.B. Stout, Inc. As maintenance Operations Manager, he is responsible for day to day operations of six maintenance supervisors who manage twenty maintenance crews plus our two mulch blowing trucks. Conducting all safety and compliance training, scheduling, tracking and reporting productivity, employee and customer relations as well as monitoring quality control are just a few of his daily tasks. Mike is also fleet and equipment manager: from cellular phones and trucks to weed eaters and ear plugs. He is the one that keeps us moving and communicating. He also manages the garage and the mechanics; assisting in purchasing, budgeting and prioritizing. In addition to all these tasks, Mike is R.B. Stout's own "Mr. Gadget", always monitoring technology for innovations which help improve our quality and efficiency.

Mike is a Landscape Industry Certified Technician. With nearly 30 years of maintenance experience, his uncompromising eye for quality, genuine concern for people and his drive for success have driven the R.B. Stout maintenance team to an award winning level of excellence that is second to none.

In addition to spending time with his family, Mike spends his free time pursuing his passions for photography and baseball.

MIKE ROBERTS

Commercial Landscaping

- ✿ Seeding / Sodding
- ✿ Paver Installation
- ✿ Retaining Walls
- ✿ Greenscaping
- ✿ Water Features
- ✿ Planting
- ✿ Design Services
- ✿ Hydro-Seeding
- ✿ Snow / Ice Management



REFERENCES

Residential Maintenance

1744 Great Run • Akron, OH 44333

3272 Crawford Drive • Richfield, OH 44286

4553 Forest Brooke Court • Richfield, OH 44286

9755 Reserve Run • Brecksville, OH 44141

4950 Streetsboro Road • Richfield, OH 44286

604 Merriman Road • Akron, OH 44303

4844 Stone Hedge Drive • Akron, OH 44333

1079 Revere Road • Akron, OH 44333

25036 Margot Court • Beachwood, OH 44122



EMPLOYEE CERTIFICATIONS

LANDSCAPE INDUSTRY CERTIFIED TECHNICIAN

P.L.A.N.E.T. C.L.T. CERTIFICATION

John Meisterics, CLT
Mike Roberts, CLT
Jeremy Steidl, CLT
Mickey Turner, CLT
Gus Gerhart, CLT

OHIO CERTIFIED NURSERYMEN

Steve Baker
Ellen Ehlert
Jim Pettis
Jeremy Steidl

LICENSED OHIO PESTICIDE APPLICATORS

Greg Gombas
Joe Robertson

LANDSCAPE HORTICULTURIST

Jim Pettis

AGRONOMIST

Greg Gombas



"We would like to thank you for your efforts to complete the new headquarters for Veyance Technologies. This was a huge success for all. Please pass this gratitude to all your field crews because they made it happen."

"We look forward to working with you on future projects."

- Scott E. Parker, Mike Ritenour and Todd Deryck
Akron, Ohio



[PROFILE] Mark Rhoades

Starting his career with R.B. Stout, Inc. in 1975, Mark has worked his way through the ranks to his current position as Landscape Production Manager. In addition to interfacing with clients, architects, engineers, Mother Nature, and a variety of tradesmen, his responsibilities include: the recruiting, training, scheduling and monitoring of employees and equipment issues including maintenance and logistics. Once a job is in Mark's hands, he is the one that prepares, organizes, schedules, tracks and oversees all R.B. Stout's installations. Overseeing R.B. Stout's 100 acre tree farm is also part of Mark's daily responsibilities.

Through his efforts, Mark's team has allowed R. B. Stout to become recognized as truly one of the hardest working, and persistently driven landscape companies in the region. This diligence is responsible for our client list of over 100 area builders, developers and business owners whom regularly call on us when needing landscape projects done and done right. Mark and his team seem to thrive on challenges, deadlines and adverse conditions. The more they have on their plate the harder they work. Whether the job is planting a tree or installing an entire cityscape, Mark has the experience, knowledge and resources to get the job done.

MARK RHOADES

Residential Landscaping

- ❁ Seeding / Sodding
- ❁ Paver Installation
- ❁ Retaining Walls
- ❁ Greenscaping
- ❁ Lifestyle Patio
- ❁ Landscape Lighting
- ❁ Water Features
- ❁ Planting
- ❁ Design Services
- ❁ Hydro-Seeding
- ❁ Snow / Ice Management



"The garden beds look fabulous! As always, it has been a pleasure working with you. The varieties of plants, colors, scents and textures that you recommend are beautiful and so enjoyable to experience each year. Thanks again for the excellent work that you do."

*-Theresa Proenza
Akron, Ohio*

"My crew is extremely efficient- I never have to ask them to do a thing. They know what needs to be done."

*-Linda Cowan
Port Clinton, Ohio*



[PROFILE] Diane Hovatter

Diane oversees the perennial maintenance division offering complete maintenance of many high profile properties which have extensive perennial and annual plantings. Under her watchful eye, her team makes regularly scheduled visits to ensure the flowers are properly pruned, divided, watered, fertilized, weeded and otherwise correctly maintained.

Diane's 20+ years of gardening experience make her among Northern Ohio's most knowledgeable perennial gardeners. Couple her passion for gardening with her large personality and it's no wonder she has become a favorite among our discriminating clientele, who appreciate not only her efforts, but also the extra impact a flower program can add to a property.

In her free time she enjoys her family, church and of all things.....gardening.

DIANE HOVATTER

Perennial Maintenance

- ✿ Annual / Perennial Design
- ✿ Planting Service
- ✿ Weekly Maintenance Service
- ✿ Specialty Gardening



"Thanks Jim. The house looks fabulous, Thank the guys for their very hard work, they did a great job."

- Mary Hall
Wadsworth, Ohio

"I am very, very happy with the way things turned out... it looks very professional and the craftsmanship was extraordinary. I was most impressed with the accurate lines and curvatures. What an extraordinary eye for detail!"

- Lora Soworowski
Medina, Ohio



[PROFILE] Jim Pettis, O.C.N.T.

As residential landscape manager, Jim is responsible for the planning and execution of R.B. Stout's residential landscape jobs. Using his nearly twenty-five years experience along with highly trained crews dedicated to residential landscaping, Jim is able to provide clients with the highest level of service and attention to detail. Among Jim's other duties at R.B. Stout are: marketing and advertising, account manager, and landscape sales and design.

Jim's interest in landscaping began at age 18 while working a summer job at R.B. Stout, Inc. Working at various green industry businesses, Jim worked his way through college gaining knowledge and experience. He went on to receive his Bachelor of Science degree in Landscape Horticulture from The Ohio State University. Since then, he has earned several certifications in the industry including his Ohio Certified Nursery Technician, I.C.P.I. paver installer, landscape design, pond installation and segmental walls.

Jim's free time is spent mountain biking, snowboarding, kayaking, backpacking and traveling, when time allows.

JIM PETTIS

Lawn and Tree Service

- ✿ Weed and Insect Control
- ✿ Disease Control
- ✿ Fertilization: Lawn and Ornamental
- ✿ Aeration
- ✿ Soil Testing: PH, Liming or Sulfur
- ✿ Grub Control
- ✿ Wilt-Proofing / Ornamentals
- ✿ Tree and Shrub Care



"I don't know what you did to our lawn, but our turf looks absolutely beautiful!"

- Brian Weisberg
Cleveland, Ohio



[PROFILE] Greg Gombas

Greg's responsibilities include: overseeing all chemical application operations including insecticides, pesticides, fertilizers, and all other issues with regards to turf and plant health. He is directly responsible for day to day operations of four spray technicians.

A graduate of The Ohio State University with a Bachelor of Science in Agronomy, Greg is one of two Ohio Certified Chemical Applicators on staff. He is always willing to share his knowledge and expertise with co-workers and clients alike. He has a wealth of knowledge and is an integral part of our ability to provide the level of service which R.B. Stout is known for. As part of regularly scheduled visits to every one of our hundreds of properties, Greg and his team not only apply the necessary fertilizers and disease control products, but they monitor the properties to assure a healthy lawn and landscape.

Greg is an avid Buckeyes' fan, and a distance runner with many marathons under his belt. He resides in Strongsville with his wife and is the father of two daughters.

GREG GOMBAS